

August 19, 2020

Take a break from fall harvest to participate in the annual Ohio Fall Production Sale. The sale will be Saturday, October 17th at 11:00 AM (EST) at the Wayne County Fairgrounds in Wooster, Ohio. At this point, all signs point to being able to do the sale at Wooster again this year. Please consider consigning to this well attended fall sale with quality, production Jerseys that you want to market. Cheese plants in Ohio are strongly encouraging their suppliers to increase components, thus creating greater demand for Jersey cattle. This opportunity allows you, the breeder, to help establish the overall market value of Jersey cattle. The commission for the Ohio Fall Production Sale will be as follows:

**10% commission up to \$15,000 gross per consignor/farm
9% on gross sales over \$15,001**

Animals will not be clipped for the sale, if you want your animals clipped, please see that this is taken care of before your animals are trucked to the sale. Also, please de-horn and remove extra teats from your consignments.

OHIO FALL SALE HEALTH TESTS AND IDENTIFICATION

Keep in mind that health tests should be done **within** 30 days of the sale. This is just a notice of the tests that will be required. A health letter explaining all health tests required and date of arrival at the fairgrounds will be sent to you 30 days before the sale date.

HEALTH TESTS: It is a requirement that all animals consigned to the Ohio Fall Sale are negative for **TB, BRUCELLOSIS (BAPA testing is recommended) and BVD-PI**. **Milk Cows must test negative for STAPH AUREUS & MYCOPLASMA.**

IDENTIFICATION: *Recent USDA regulatory changes list American ID, 840 Electronic ID Tags or National Uniform Ear tag System tags (metal clips with state code, nine digit alphanumeric sequence, ex...orange brucellosis calf hood vaccination tag) as approved Permanent ID tag identification.* "Farm Tags," tattoos or registration numbers are **not** acceptable. **ALL TEST RESULTS AS WELL AS THE IDENTIFICATION OF THE ANIMAL MUST BE WRITTEN ON THE CVI (INTERSTATE HEALTH) PAPER. ATTACHED SUPPORTING TEST INFORMATION SHOULD ONLY BE AN "ADDITION". WE MUST RECEIVE THE HEALTH CERTIFICATE WITH THE ANIMAL, NOT ON SALE DAY. WE MUST HAVE AN INDIVIDUAL COPY OF THE TB TEST CHART FOR EACH ANIMAL AS THERE ARE SOME STATES THAT REQUIRE THIS FORM.**

It's a great time to be in the Jersey business. Capitalize on it now by consigning to the Ohio Fall Production Sale. **The deadline for the Ohio Fall Sale catalog is September 15.** Contact the Jersey Marketing Service office 614-322-4473 or your Area Representative, with your consignments.

Greg Lavan
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Area Representative Ohio/ Michigan
614-216-8838